AGUAS ANDINAS

Company Overview

BIOs

MIQUEL SANS VILLALONGA
Chief Financial Officer

Business Administration from the Universitat Illes Balears, followed by a Diploma in Business Administration from the Universitat Pompeu Fabra. He further specialized with a Postgraduate degree in Auditing from the Barcelona School of Management. He has over ten years in different areas of the sanitation industry such as Suez and Aigües de Barcelona.

ANTONELA LAINO
Finance and Investor Relations Manager

Is an Economist from Pontificia Universidad Católica Argentina and Master in Finance from Universidad Adolfo Ibáñez. She has over ten years of experience in different areas of the financial industry such as Banking, and different companies in the telecommunications spectrum.

DENISSE LABARCA ABDALA
Head of Investor Relations

Business and Administration with a Minor in Economics from Universidad de Chile. Master in Water Management and Technology Polytechnic University of Catalonia. She has a long career in Investor Relations in utilities such as Enel Chile, Enel Americas, Endesa Spain, AES Gener, as well as controller in public sector companies.

ERIKA SANDOVAL SALAZAR
Investor Relations Specialist

Industrial Engineer with a Master's Degree in Engineering Sciences from Universidad Diego Portales. She has been with Aguas Andinas for two years and more than nine years of experience in the utilities world with positions in human resources, continuous improvement projects, digital transformation, business intelligence and investor relations.

JAVIERA VISCAYA JAÑA
Investor Relations Specialist

Business and Administration with a Master's Degree in Finance from Universidad de Chile. More than eight years of experience in marketing, administration and corporate finance in areas such as hospitality, risk rating, multifamily office and sanitation sector.

JORGE CUÉLLAR BARRY
Investor Relations Specialist

Business and Administration from Universidad Católica de Valparaíso and Diplomate in Corporate Finance from Universidad Adolfo Ibáñez.
More than 8 years of experience in investor relations, corporate finance and credit risk.

AGENDA

1 **The Company** At a glance
2 **How we do** What we do
3 **Climate change** challenges
4 **Regulation** & Tariffs
5 **Financial** performance
6 **ESG**
7 **Q&A**

01
The Company
At a glance

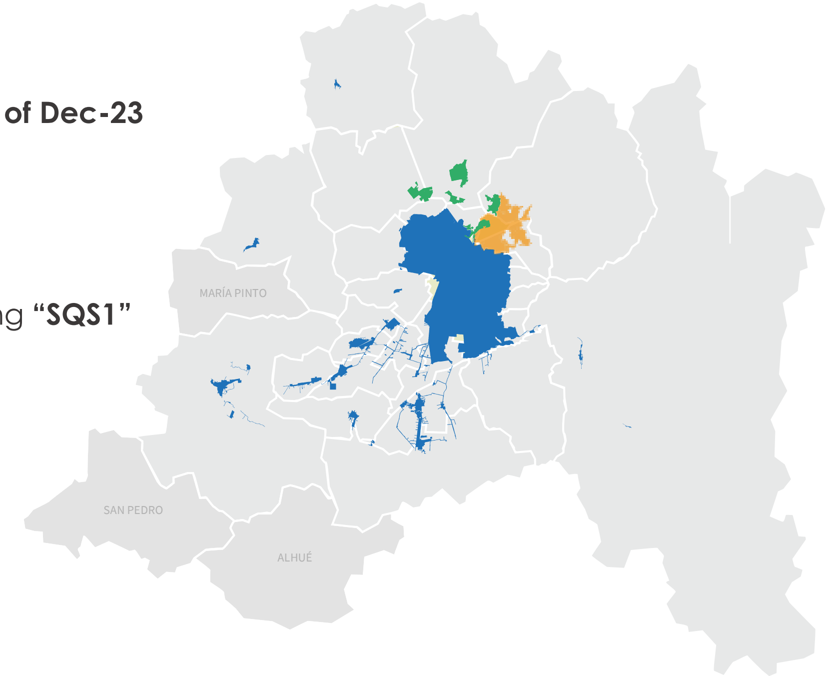
Aguas Andinas
At a glance

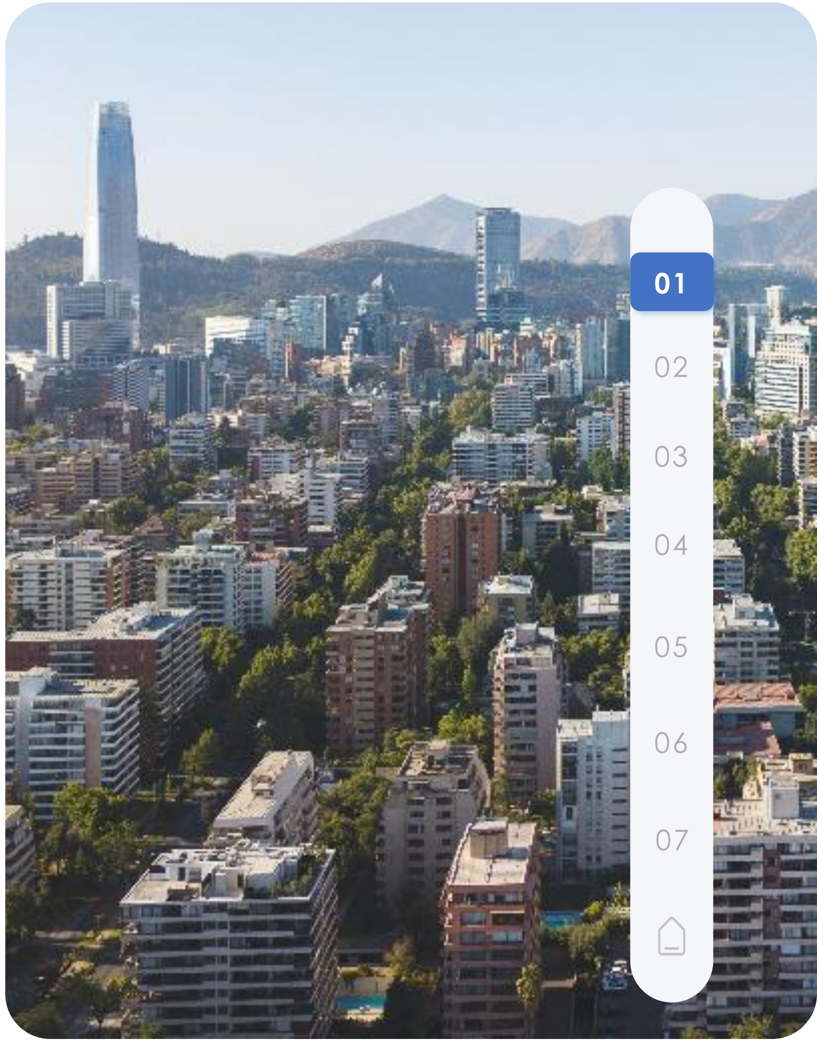
We are a company who, at the core of our business, delivers drinking water, sewerage and wastewater treatment services to around **8 million inhabitants, together with commercial, and industrial clients.**

- Largest Water, Sewerage & Wastewater treatment company in Chile
- One of the **most important Water, Sewerage & Wastewater treatment** groups in LATAM
- Strong ESG Commitment
- Over **160** years of history
- EBITDA of **USD337 million as of Dec-23**
- Net Financial Debt/ EBITDA of **3.69x as of Dec-23**
- International rating of **"A-"** by S&P
- Local rating of **"AA+"** by Fitch and ICR
- Inrate rating of **"A-"** and Moody's rating **"SQS1"**

71 **THOUSAND HECTARES**
IT IS THE SUPPLIED AREA IN THE METROPOLITAN REGION

- Aguas Andinas
- Aguas Cordillera
- Aguas Manquehue
- Not under concession

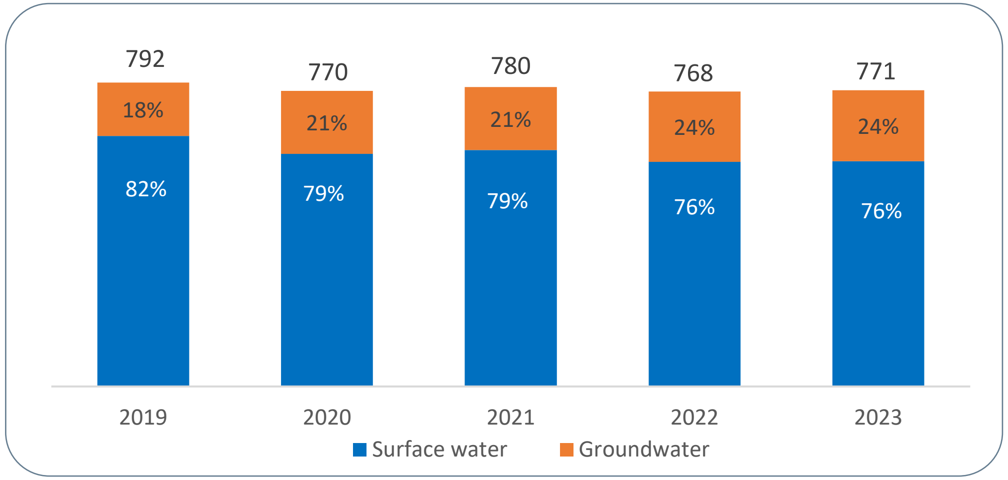




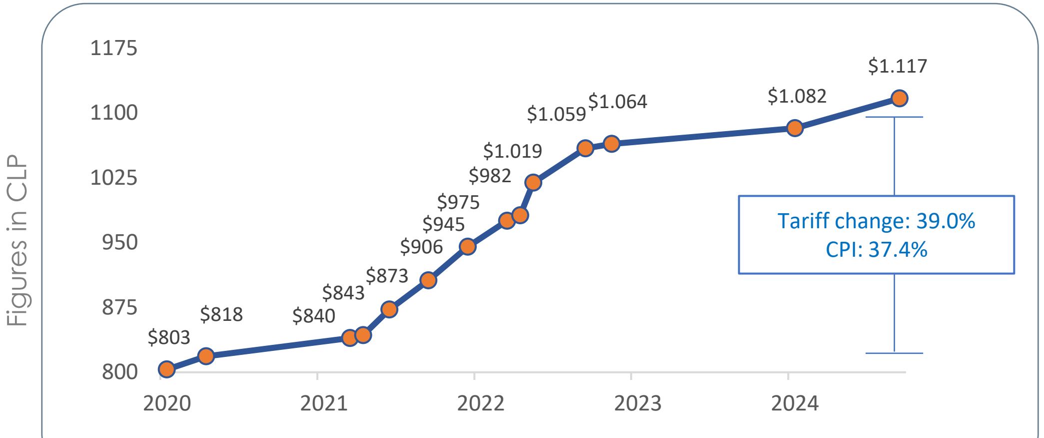
Note: Values in USD were transformed from CLP using FX USD/CLP $944.34 as of July 1, 2024.

Operational Indicators

Potable water production (hm^3)

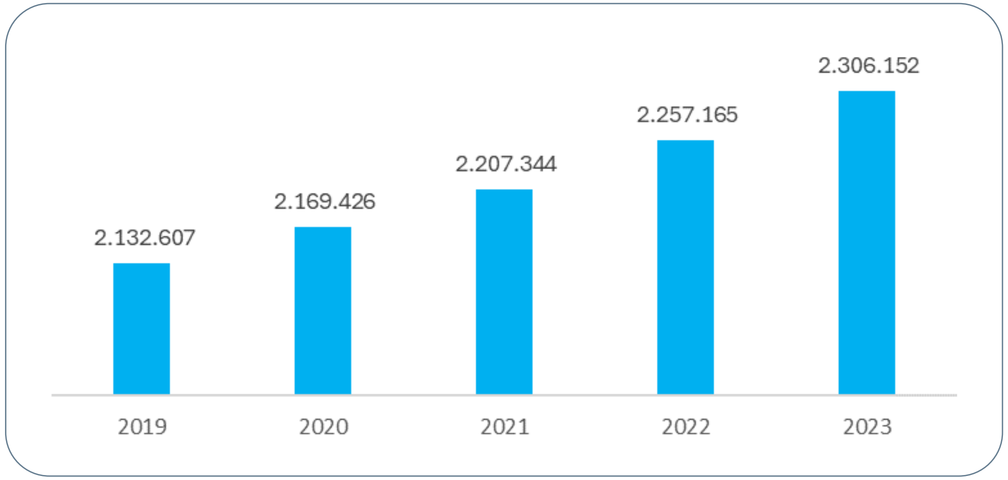


Tariff evolution

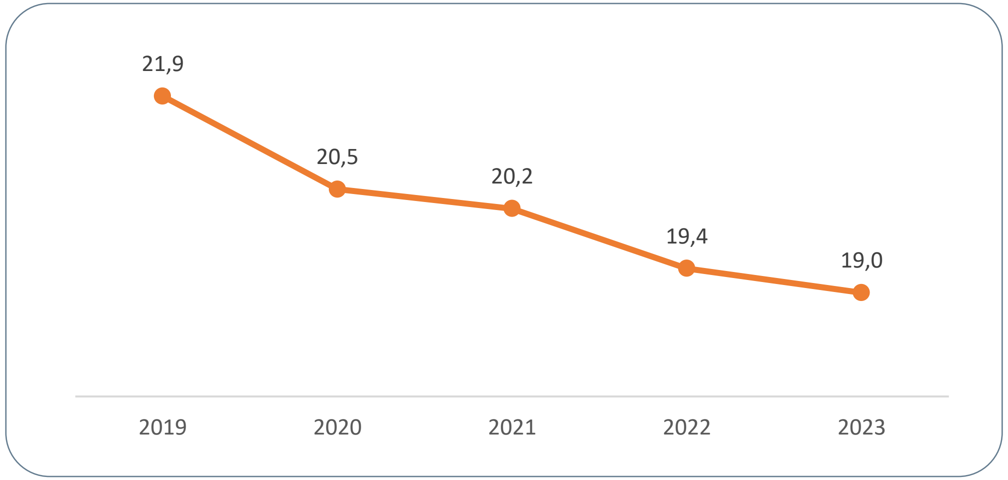


Variations consider changes due to polynomial indexation and changes in tariffs related to investment projects.

Consumers' base growth

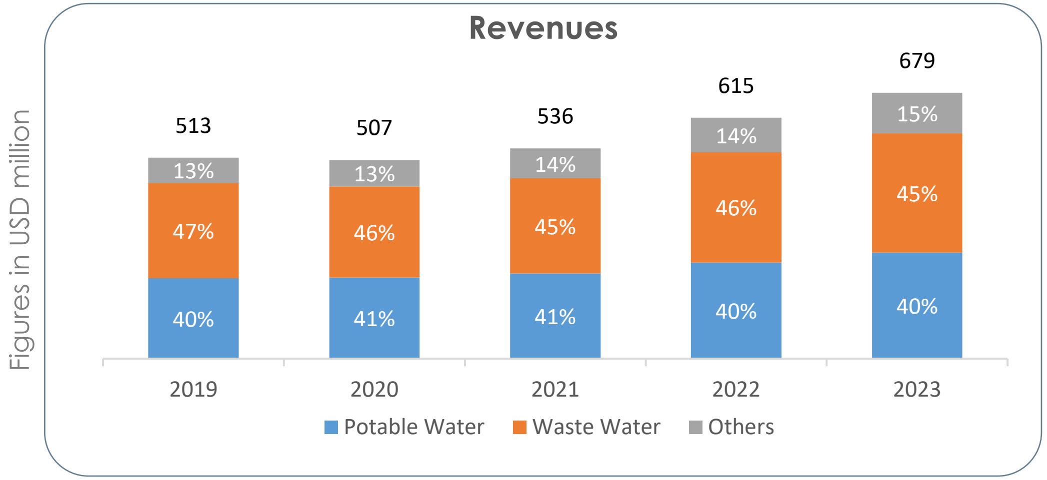


Per Customer consumption *(mt3/month)*

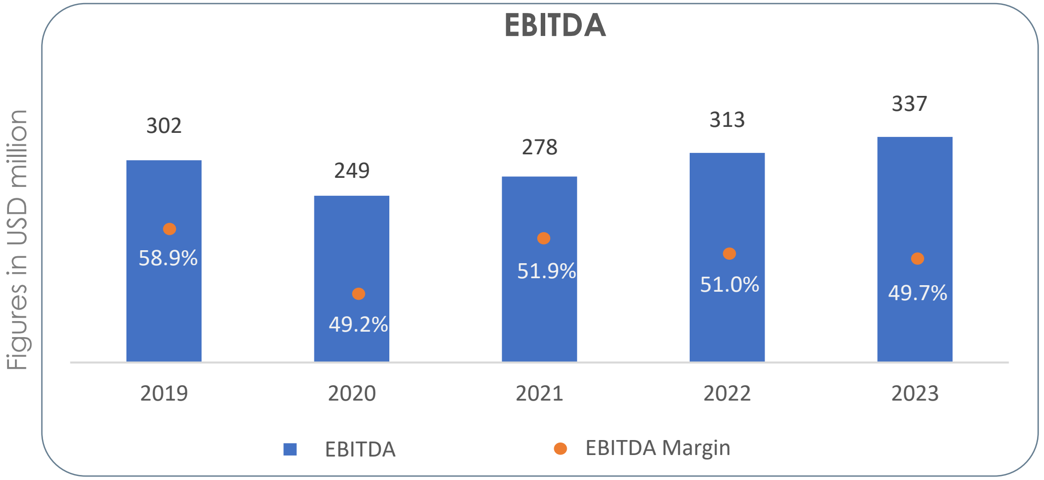


Note: Information obtained from annual report.
Note: 2019 does not include amounts associated to Suralis (ex Subsidary "ESSAL").

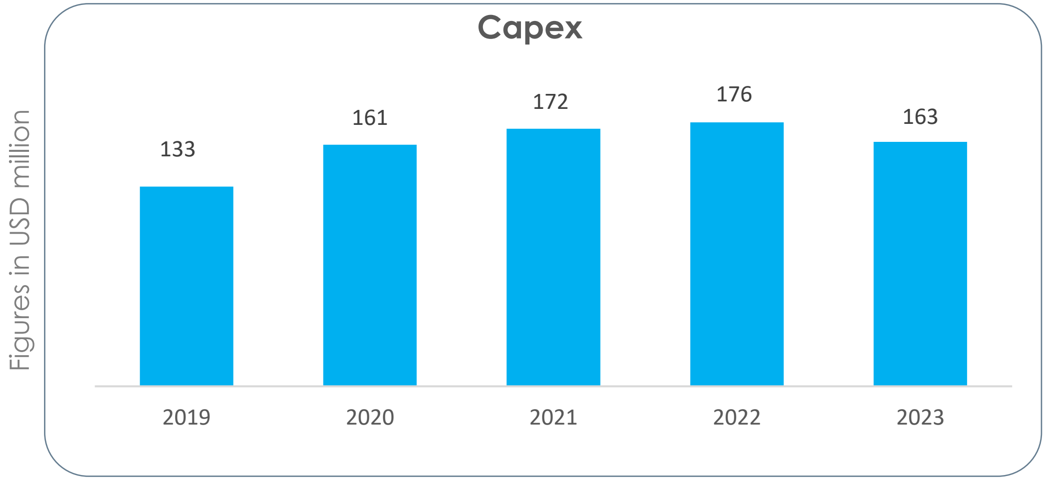
Financial Performance
Annual results



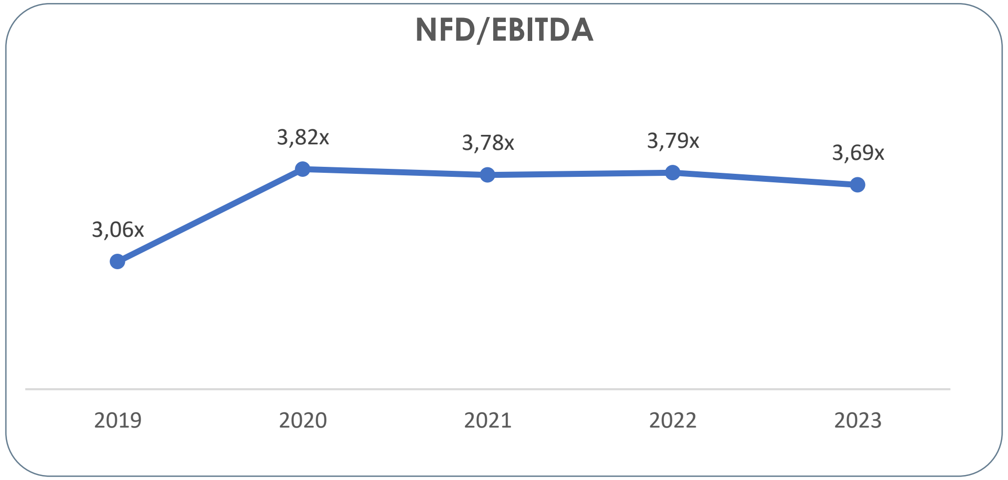
Note: Revenues obtained from Income Statements in the financial statements.



Note: EBITDA= Ordinary revenues - Raw materials - Employee benefit - Impairment gains - Other expenses from Income Statements in the financial statements.



Note: Capex obtained from "Purchases of property, plant and equipment" and "Purchases of intangible assets" from Statement of cashflows in the Financial Statements. These amounts include 19% of VAT.



Note: Net financial debt were calculated as financial debt (Current and non-current Other financial liabilities *plus* current and non-current Lease liabilities) *minus* "cash and cash equivalents" from Balance Sheet in the Financial Statements *over* Ebitda.

Note: Values in USD were transformed from CLP using FX USD/CLP $944.34 as of July 1, 2024.
Note: 2019 does not include amounts associated to Suralis (ex Subsidary "ESSAL").
Note: Income from "interest on customer debt" was reclassified as of the 2023 financial statements (effective in 2022 and 2023) in note 26 "Other income and expenses", however such reclassifications are not made in prior periods.

Strong free cash flow generation
has allowed us to keep leverage in line with Aguas Andinas' objectives

Figures in USD million

	Dec-2019	Dec-2020	Dec-2021	Dec-2022	Dec-2023
Cash at BoY	42	76	185	173	190
OCF	234	196	245	257	243
Investment activities	(118)	(84)*	(167)	(176)	(159)
Debt issuance	145	185	202	94	12
Amortizations	(92)	(76)	(178)	(78)	(74)
Dividends	(135)	(112)	(114)	(80)	(96)
FCF	34	109	(12)	17	(74)
Cash at EoY	76	185	173	190	116

* Investing activities include divestiture of a subsidiary Suralis (ex Subsidary "Essal") for US$78 million.

Note: Values in USD were transformed from CLP using FX USD/CLP $944.34 as of July 1, 2024.
Note: Cash flows obtained directly from Statement of cashflows in the Financial Statements.

Aguas Andinas
History

1861
Creation of the company Agua Potable de Santiago.

1989
EMOS is transformed into a state-owned company.

1999
Privatization of the company.

2000
Construction of El Trebal Wastewater Treatment Plant.

2001
The company changes its name to Aguas Andinas.

2012
The Metropolitan Region achieves 100% **wastewater treatment**.

2018 • 2019
First Green and Social Bonds.
COP24 rewards Biofactories for its contribution to planetary health.

2020
Inauguration of Pirque Mega Ponds (key infrastructure to cope with **extreme turbidity events**)

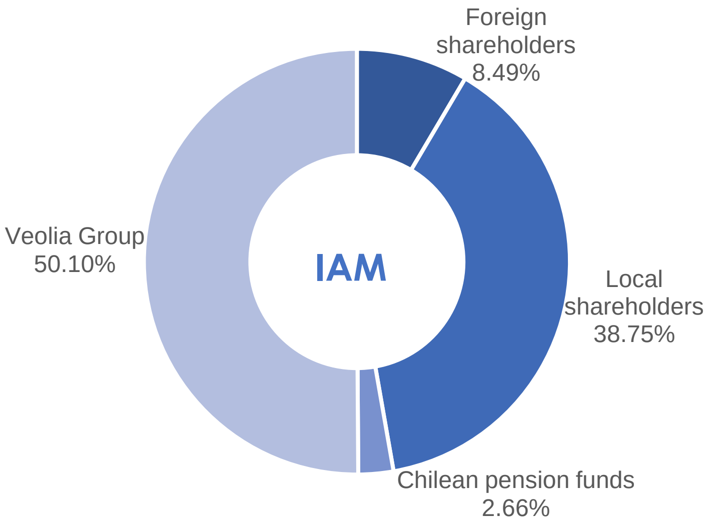
2021
Agreement with irrigation associations of Maipo river to secure water provision in the face of **extreme drought**

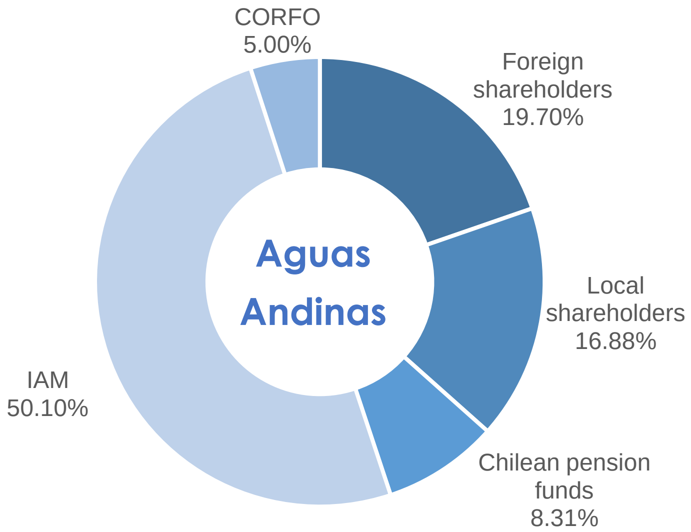
2022
Veolia's takeover of controlling parent company.

2023
Launch of Biociudad, Aguas Andinas' new strategy to adapt Santiago's water provision to climate change.

Aguas Andinas
Shareholders structure

Aguas Andinas is a **listed company** traded on the Santiago Stock Exchange and is part of the IPSA index, whose main shareholder and controller is Inversiones Aguas Metropolitanas S.A. (IAM), with 50.10% ownership.





Foreign Investors from more than 30 countries where stand out Canada, USA, Europe, Asia.

Permanent Local & international shareholders
- Family Offices
- Local Investment and Pension Funds
- International Financial Corporations

WATER, SEWERAGE & WASTEWATER TREATMENT SUBSIDIARIES

ENVIRONMENTAL SERVICES SUBSIDIARIES

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Note: As of June, 2024.

Aguas Andinas

Water, Sewage & Wastewater treatment Market

1999

Privatization begins

2 Concession models for urban water services

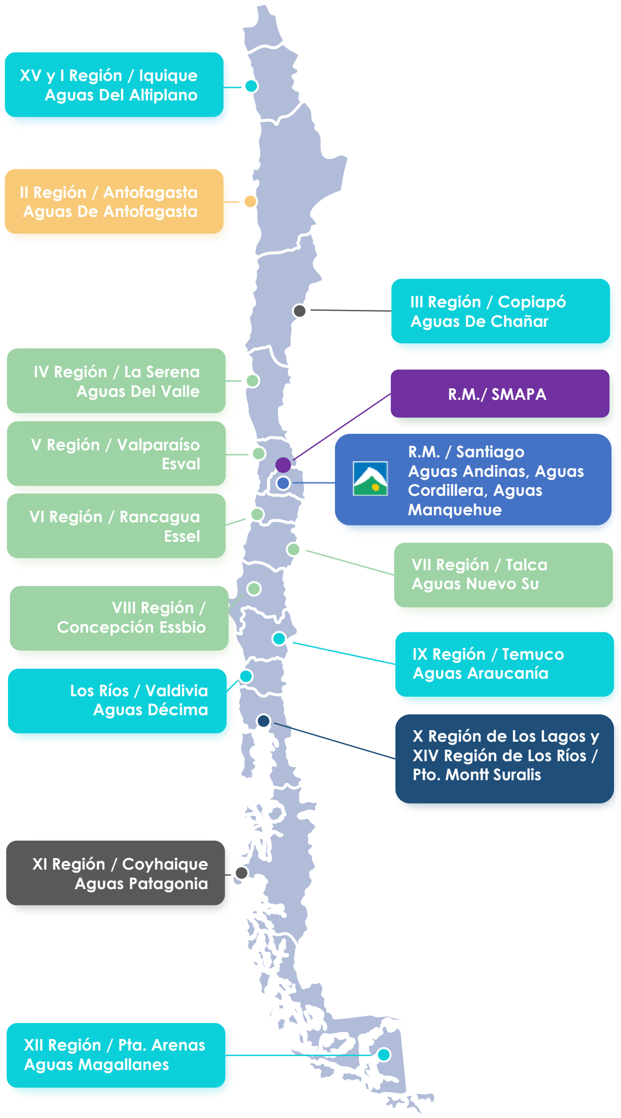
- **Perpetual Concession**
- 30 years concession

96%

of urban customers are supplied by private companies

●	**VEOLIA**	**40%**
●	ONTARIO TEACHERS PP	**36%**
●	MARUBENI	**10%**
●	ALONGQUIN	**4%**
●	SMAPA	**4%**
●	EMPRESAS PUBLICAS DE MEDELLÍN	**3%**
●	OTHER	**3%**

Market Share as of Dec-23 (latest info). Figures have been obtained by Regulator's website.
Source: https://www.siss.gob.cl/586/w3-propertyvalue-6427.html



02

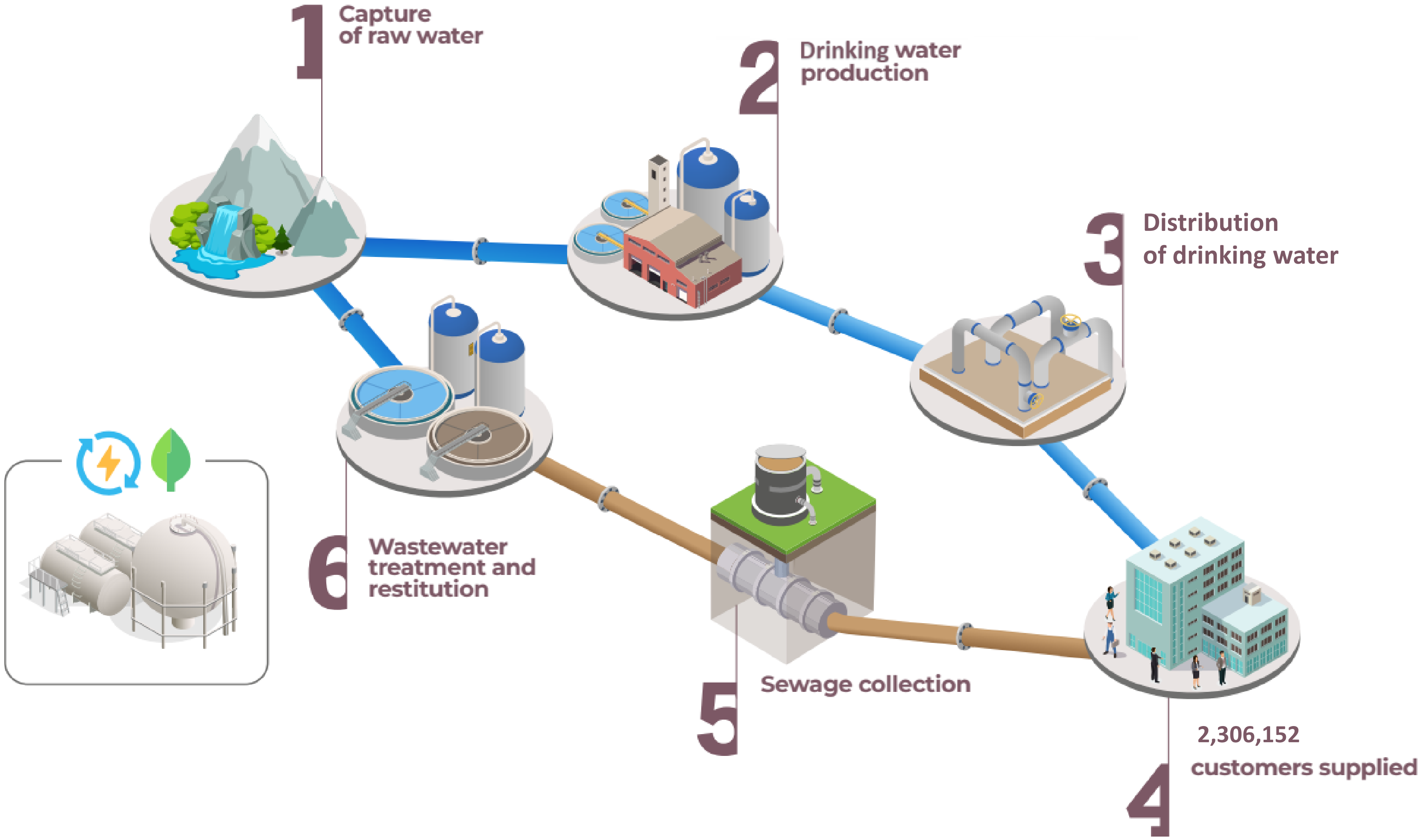
How we do what we do

Aguas Andinas
Scope of activities

Aguas Andinas owns, operates and maintains the **assets**.

We have to secure and manage raw **water resources**. Since we share them with other users (e.g. we own around 28% of water rights of Maipo River, our main surface water source) we build and manage strong collaborative relationships with other basin stakeholders.

With the **Biofactory** concept we changed the concept of sanitation. We go beyond wastewater treatment to focus on a **circular economy** model that transforms wastewater into valuable products (reclaimed water, organic fertilizer, biomethane and green electricity).



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Note: Figure as of Dec 2023.

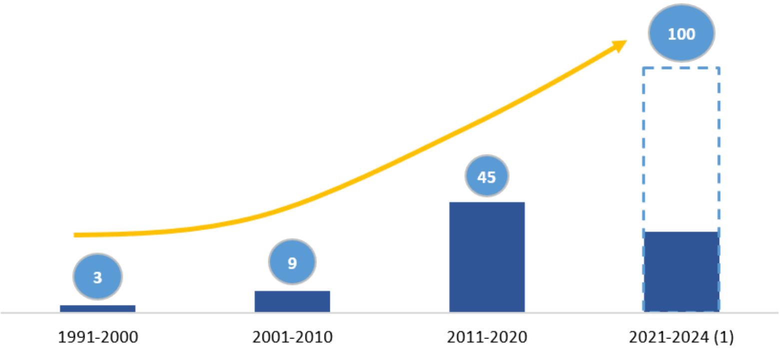
03
Climate change challenges

Climate change
Extreme turbidity events

During the past decade the effects of climate change became apparent in central Chile, with increasing intensity and frequency of extreme events.

High-altitude rains, convective rains, atmospheric rivers and other meteorological phenomena drag sediments into the rivers that feed the drinking water plants, creating **extreme turbidity events** (levels of turbidity that cannot be treated, stopping drinking water production). It became necessary to invest in backup infrastructure that would make it possible to continue to have a water supply independent of the supply from the rivers.

Turbidity Events

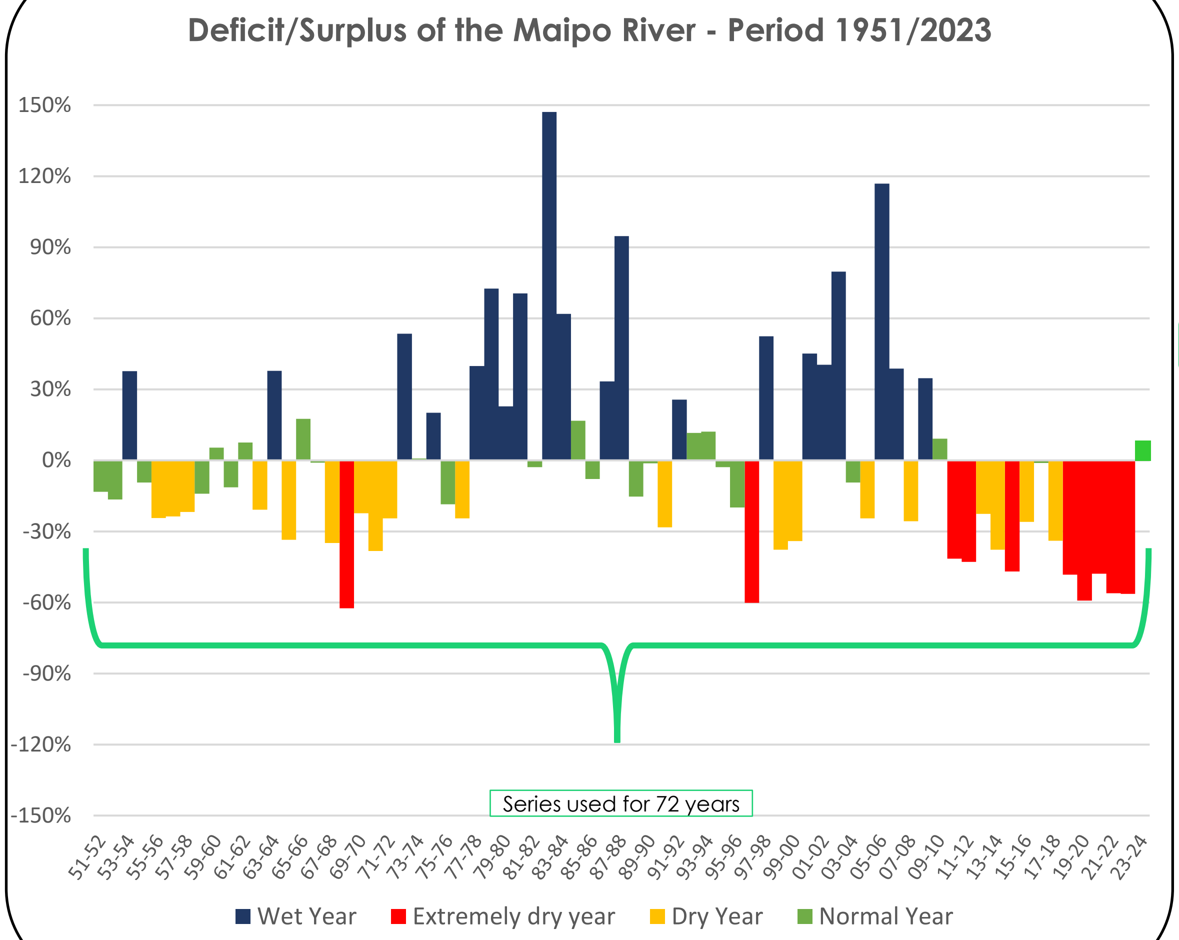


~10 years

4 hrs Autonomy → **37 hrs Autonomy**

Climate change
Drought

The second effect of climate change has been an **abrupt decrease in annual rainfall and river flows.** Aguas Andinas has addressed this challenge with new infrastructure, water efficiency plans, responsible use campaigns and transfer agreements with other users in the basin.



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Biociudad as a solution

5 PILLARS

Resilience
Increase autonomy in case of extreme turbidity events

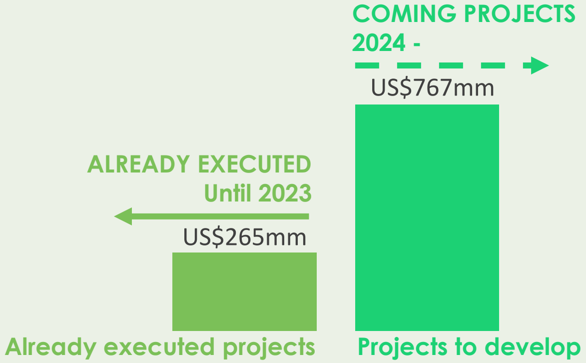
New Sources
Implementation of new water sources to decrease independence from natural sources

Increased groundwater use
Short to Mid-term solution to tap into Santiago's groundwater reserves

Nature-Based Solutions
Focus on managed aquifer recharge to ensure sustainability of groundwater use

Responsible Use
Climate Change Tariffs
Water Efficiency Plan

- A new strategy to **face climate change**, with specific solutions to promote resilience and sustainable water security over time.



Water wells

Water capture enables groundwater sustainability

Infiltration trenches

04

Regulation
& Tariffs

Context – Regulatory Framework

Tariffs Law
Law: DFL 70/1988

Subsidies Decree
Decree: DS 385/1998

Superintendencia de Servicios Sanitarios (SISS)

Regulator's Law
Law 18.902/1990

National regulator
Controls performance
Defines standards

Main mechanisms:

Tariff Setting Process

Infrastructure Development Plan

Water companies

Owner of the assets
Responsible to secure the water
Operation & Maintenance
Commercial Activities
Investment activities

Other regulators

Water Resources Regulator

Environmental Regulator

Consumer Protection Agency

Ministry of Health

Financial Regulator

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Context – Tariff Setting Process (every 5 years)

Main characteristics

Performed every 5 years.

Output:
- Base Tariff
- Polynomial indexation formula
- Additional tariffs linked to additional works

Model Company

- Greenfield operation
- Most efficient cost
- Self-financing of investments through tariffs
- Minimum return on assets guaranteed

Real Company

- Existing infrastructure
- Real cost
- Self-financing of investment through tariffs
- Ability to use debt finance to enhance return on equity

Indexation Polynomial

$$IP_i = a_i * CPI + b_i * IPBI + c_i * IPPMan$$

a_i	b_i	c_i
60.0%	9.4%	30.6%

***CPI**: consumer price index*
***IPBI**: imported goods index*
***IPPMan**: manufactured goods price index*

Indexation is triggered when the variation of any of the tariff charges accumulates +-3%.

Preliminary Bases Publication	28 Nov 2023
Observations to the bases	27 Jan 2024
Definitive bases	12 Mar 2024
Delivery of background information for tariff study	11 Apr 2024
Exchange of tariff studies	01 Oct 2024
Presentation of discrepancies	31 Oct 2024
Negotiation period	18 Nov 2024
Experts Commission (if no agreement reached)	Dec'24 – Jan'25
Tariffs Expiration Date	AA: 28 Feb 2025 AM: 18 May 2025 AC: 29 Jun 2025
Official approval of news tariffs (retroactive to expiration date)	It can take several months

60 days | 45 days | 36 days | 30 days | 16 days | 1-2 months

Aguas Andinas
Santiago's potable water is one of the cheapest in the world

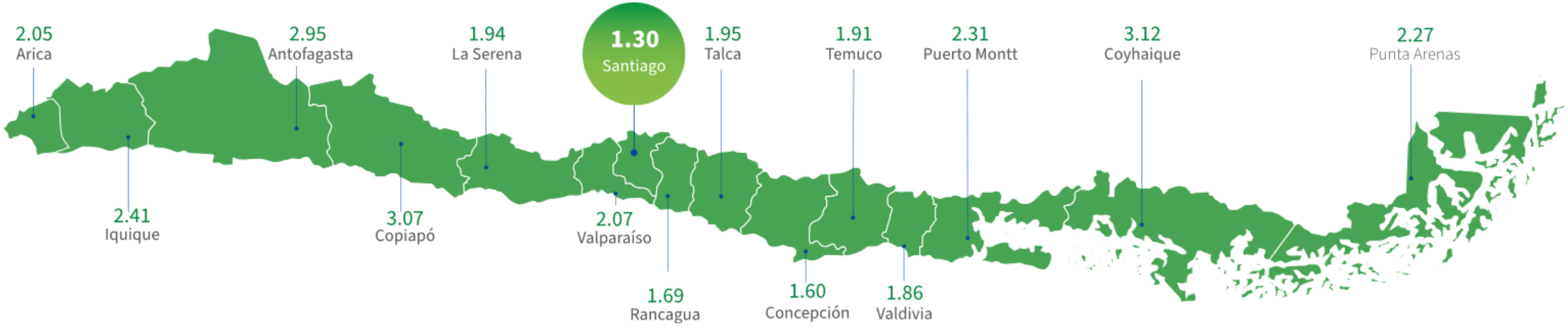
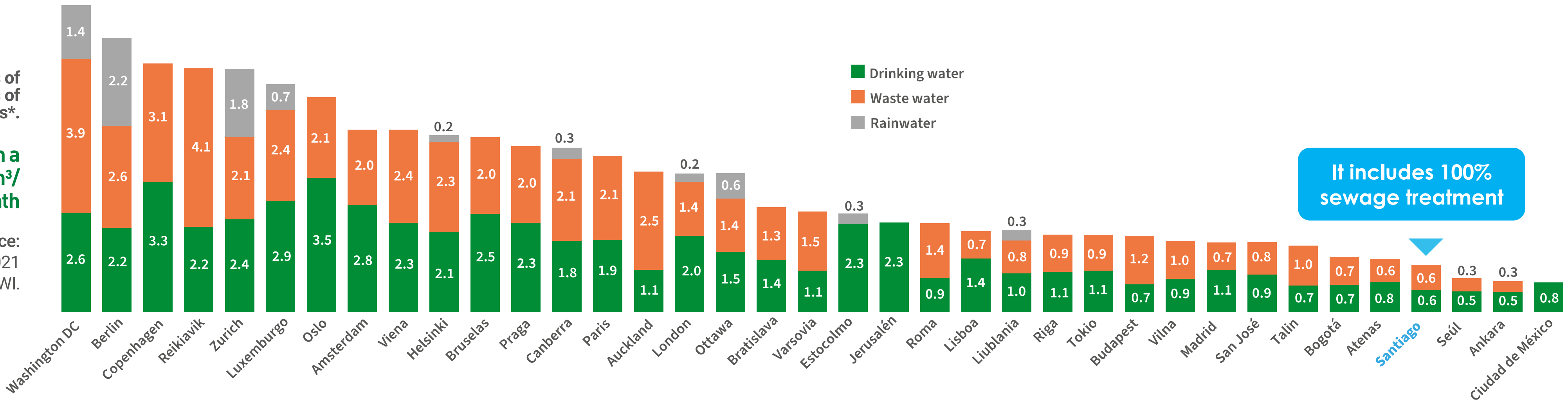


Chart with tariffs of capitals or main cities of OECD countries*.

Tariff based on a consumption of 15m³/ month (in US$/month

Source:
Water Tariff Survey, 2021 edition conducted by GWI.



Source: Aguas Andinas Integrated Report 2021.

Context - Infrastructure Development Plan (defined every 5 years)

WE ARE HERE

Year N-1	Data

- Real Company Data
- Official demographic projections
- Base standards set by the Regulator

Year N	Preparation

New standards (*) defined in the tariff process (i.e.drought)

Following the Regulator's technical manual, the Company prepares an Infrastructure Development Plan for the next 15 years

Sep'24

Official Infrastructure Development Plan Reviewed and Approved by the Regulator

Years N+1 to N+5	Execution

Modification

In June the Company can submit modification proposals if:

- A need has not materialized (e.g. delayed urbanization projects)
- A more efficient solution has been identified

Execution & Audit

Every year the Regulator audits full execution.

- Non-execution implies fines and maintains the obligation to execute the works
- Severe or reiterative non-execution may trigger expiration of the concession

- Aguas Andinas has a total of **24 Infrastructure Development Plans**, corresponding to each concession area.
- **During 2024** Aguas Andinas is scheduled to deliver **7 Infrastructure Development Plans**, Including those of the 3 largest concessions, **representing 96% of the total customers served.**

(*) Only changes of standard trigger additional tariff.

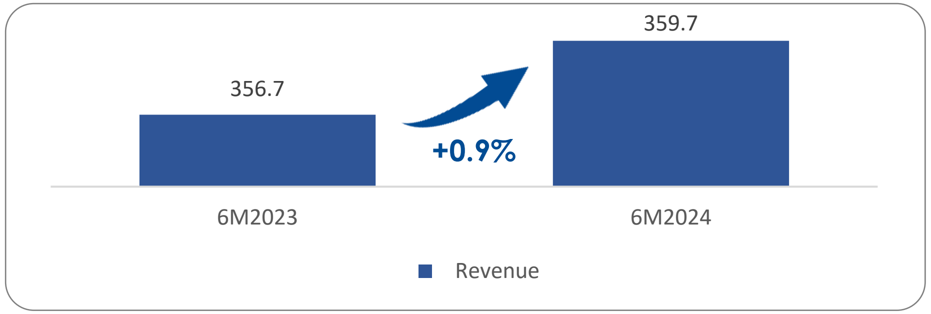
05

Financial performance

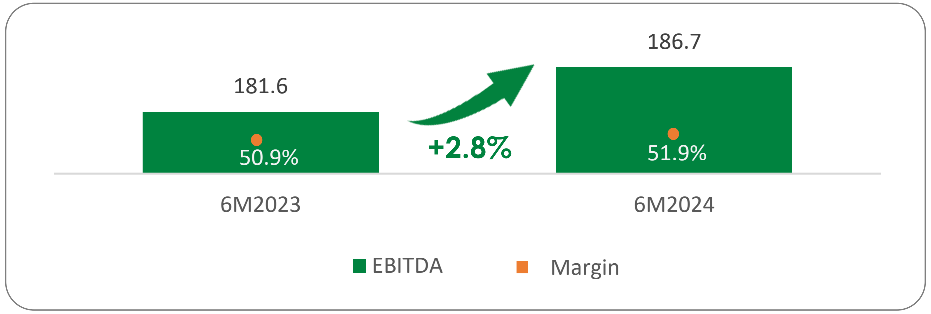
EBITDA increase in 2.8%,
maintaining their growth.

Figures in USD millions

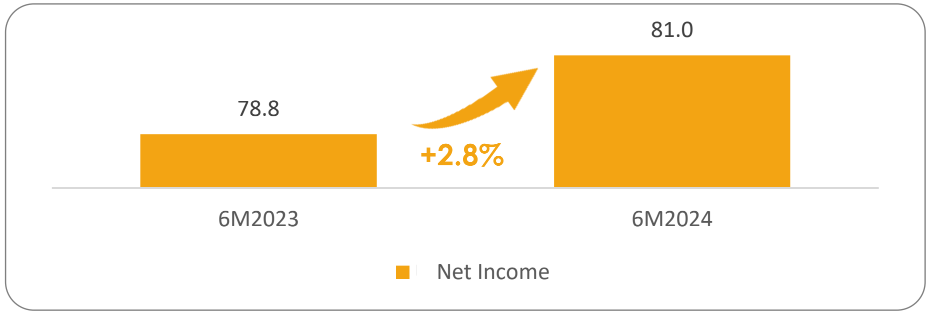
REVENUES



EBITDA



NET INCOME



MAIN VARIATIONS

- **Revenues**:
  - Consumption effect of 0.4 MUSD.
  - Tariff effect of 4.6 MUSD, mainly due to polynomial indexations.
  - Non-sanitation revenues for (3.0) MUSD mainly due to lower activity in residential and engineering services, which is partially compensated by higher revenues from the environmental services subsidiaries and insurance returns.
- **Costs:**
  - CPI effect and USD exchange rate impact of (5.1) MUSD.
  - Lower operating costs by +1.4 MUSD mainly associated with lower water transfers by +8.9 MUSD, partially compensated by higher costs in network maintenance, waste and sewage removal, electricity, chemical supplies and leases by (8.0) MUSD.
  - Extraordinary events of +3.2 MUSD.
  - Improvement in bad debt of 1.7 MUSD (1.9% over revenues vs 2.5% in June 2023).
  - Efficiencies of 1.2 MUSD.
- **Financial result** is mainly impacted by a lower revaluation of financial debt by +5.6 MUSD due to the variation of the CLF (Unidad de Fomento) (+2.1% in 2024 vs +2.8% in 2023).
- **Other results** are mainly boosted by higher income from land sales.
- **Income tax** is mainly driven by higher income before taxes, together with the monetary correction effect of the Equity Tax (effect linked to inflation). Effective tax rate of 22% vs. 20% in the previous year.

Note: Values in USD were transformed from CLP using FX USD/CLP $944.34 as of July 1, 2024.

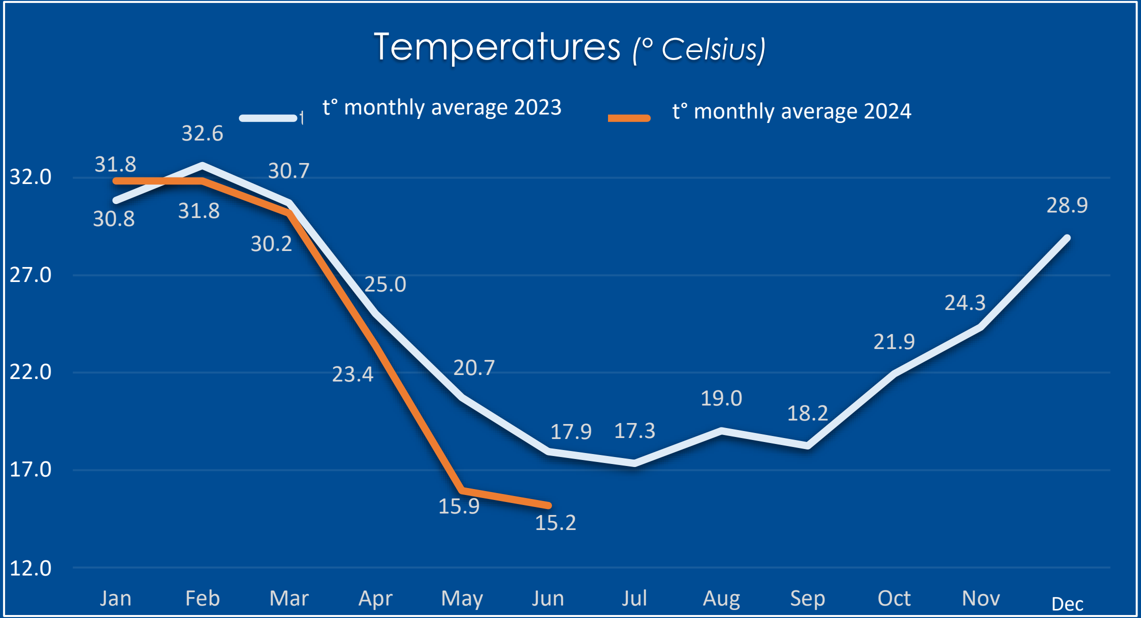
High correlation between demand and weather

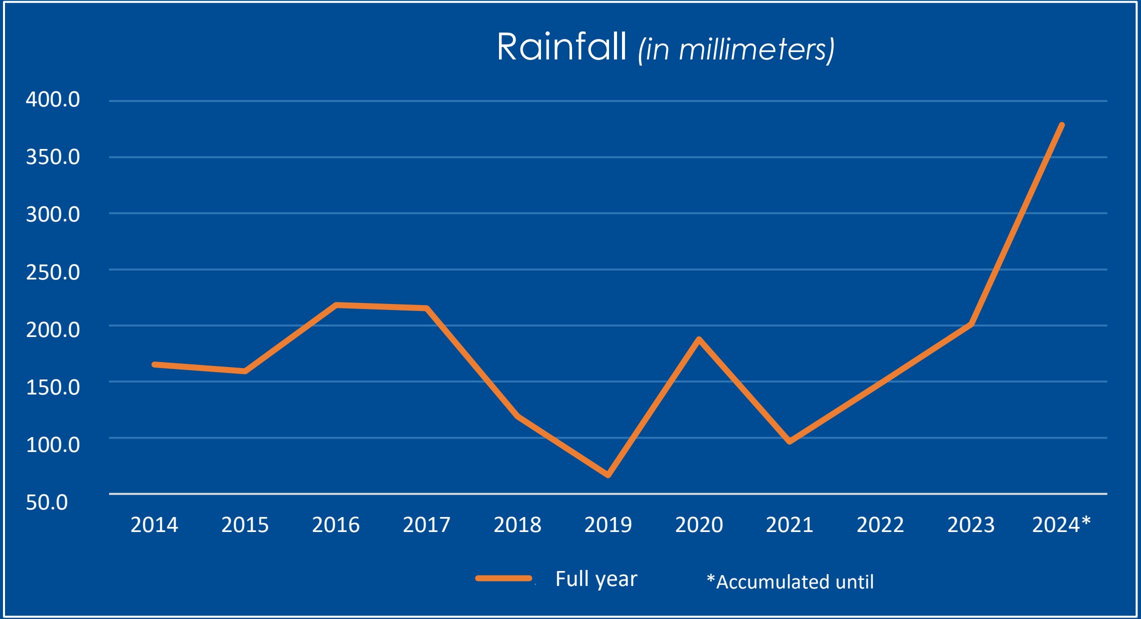
2024 is being colder and rainier

LATERCERA

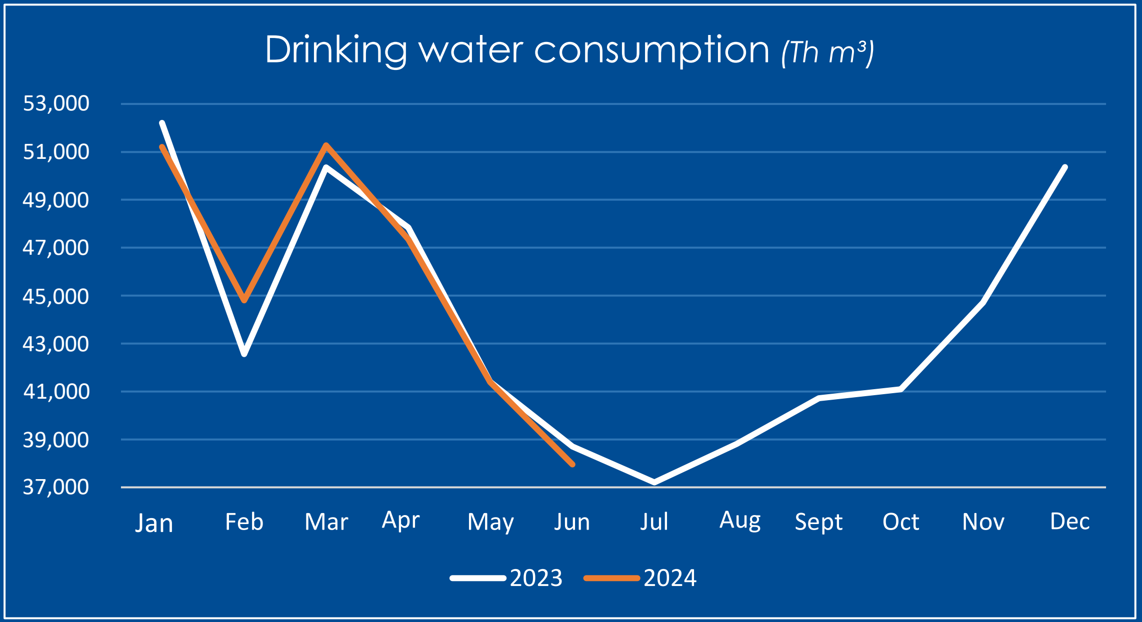
Santiago registers the lowest minimum temperature of the year

The DMC explains that the lower temperatures are due to the mix of winter season + La Niña phenomenon. *"This means favorable conditions for cold air masses to pass through the central zone or to remain stationary there".*





(Quinta Normal Station)



Lower working capital

Higher payments for projects' executions

Figures in USD millions

	Jun-2024	Jun-2023	Var.
OCF	**182.8**	**185.7**	**(2.9)**
Taxes	*(22.0)*	*(32.2)*	*10.2*
Net financial payments	*(20.5)*	*(15.6)*	*(4.9)*
Paid Capex	*(90.4)*	*(62.1)*	*(28.3)*
FCF	**49.9**	**75.8**	**(25.9)**
Assets transferred	*4.3*	*(5.6)*	*(9.9)*
Dividend paid	*(95.4)*	*(55.2)*	*(40.2)*
Total CF	**(41.2)**	**15.0**	**(56.2)**

Mainly due to lower PPM rate together with tax refund (year 2024).

Lower interest on financial investments due to lower cash surpluses.

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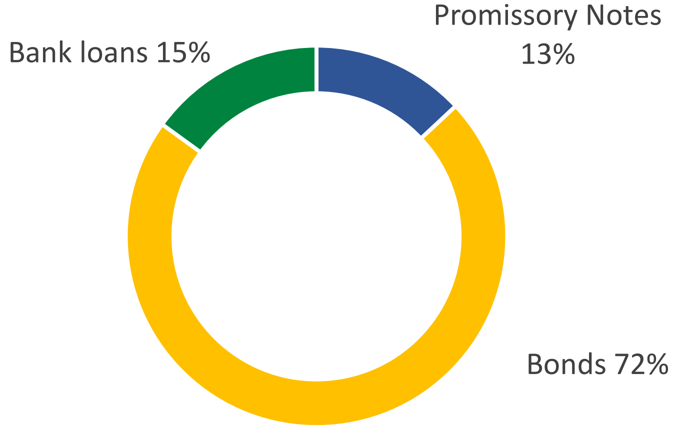
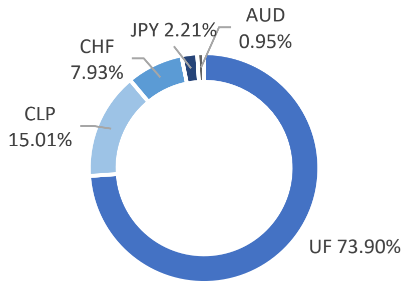
Net Debt Stable

Debt by instrument

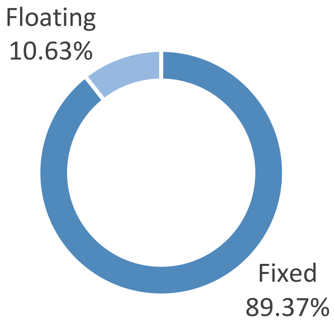


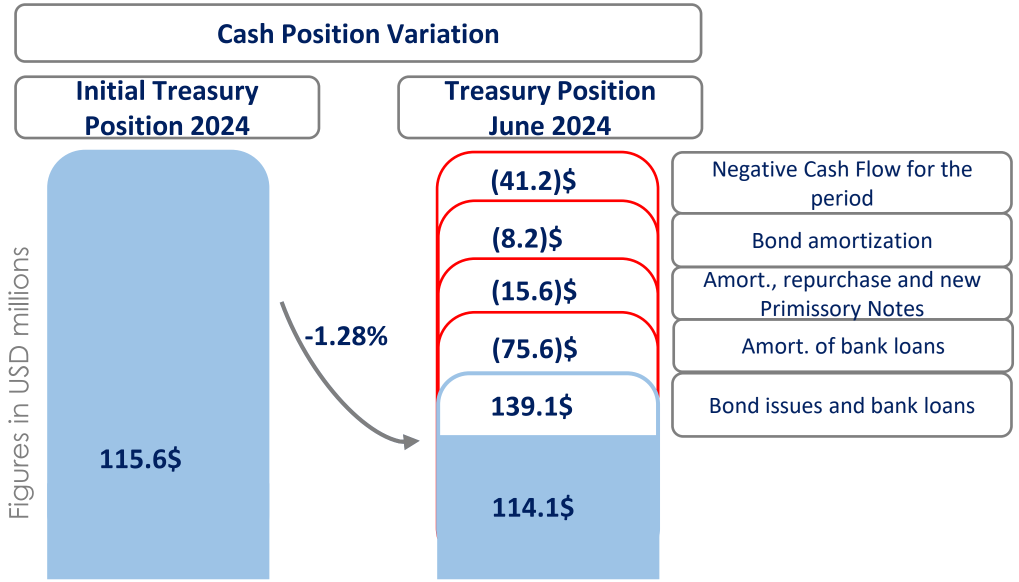
22.35% of our debt is green and social.
The second international issuance was completed in May

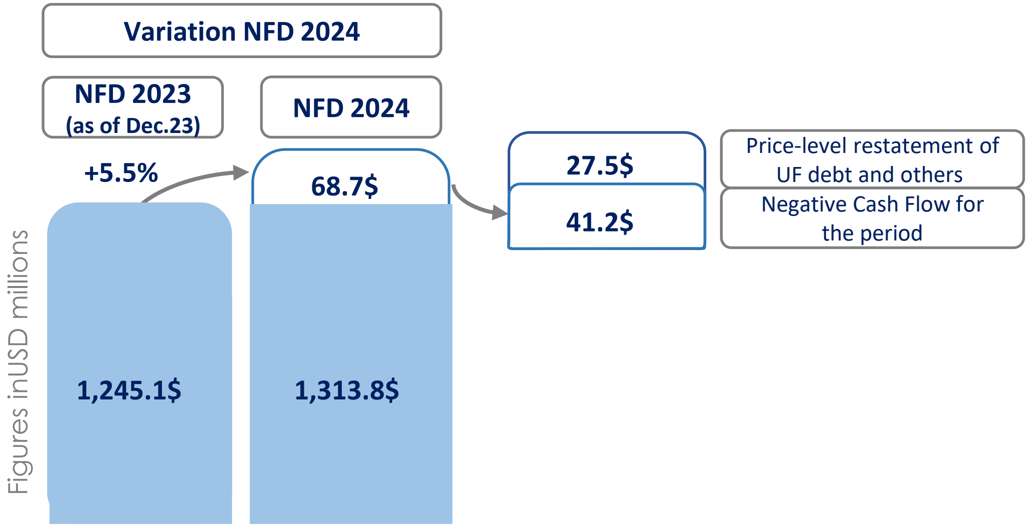
Debt by currency



Debt by rate



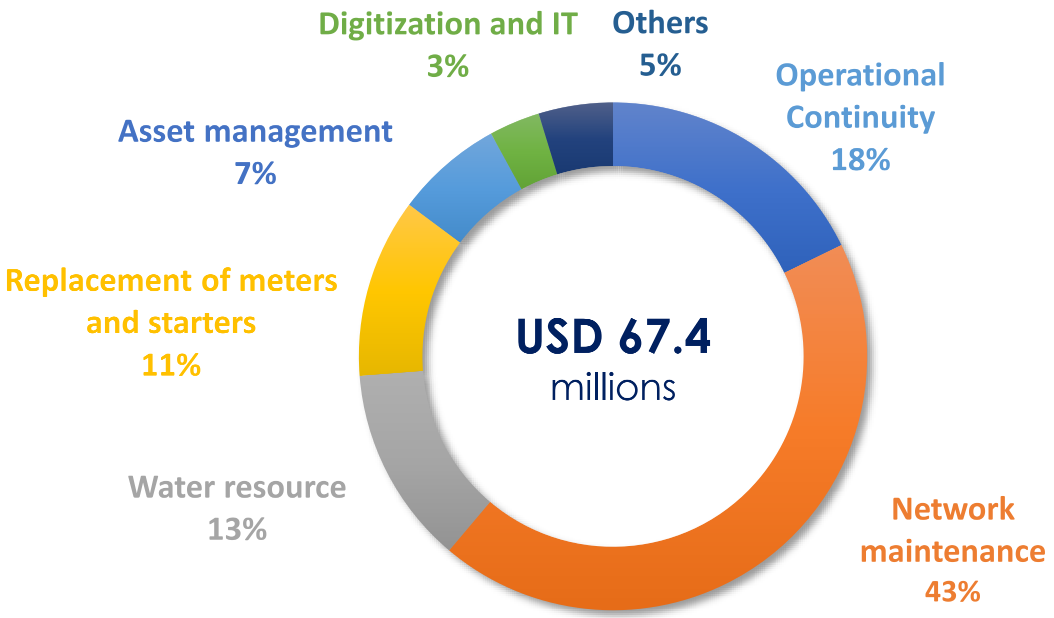




Note: Values in USD were transformed from CLP using FX USD/CLP $944.34 as of July 1, 2024.

Strong investment plan

For standards about security of supply committed for Santiago under climate change conditions.



Note: Values in USD were transformed from CLP using FX USD/CLP $944.34 as of July 1, 2024.

Sustainability and Economic Value

Ratios reflecting a strong financial structure

EV/EBITDA(1)	Sep. 23 2024	8,41x
ROCE	Jun. 2024	11.3%
EPS	Jun. 2024	$22,14
Leverage	Jun. 2024	1,78x
Liquidity	Jun. 2024	0,99x
Net Debt/EBITDA	Jun. 2024	3,84x

EV/EBITDA: (Market capitalization + Net Financial Debt + Minority Interest) /EBITDA

ROCE: EBIT (12 months) / Capital employed (average of last 2 years)

EPS: Earnings per Share. Annualized profit for the year / Total number of shares.

Leverage: Total Debt / Equity

Liquidity: Current Assets / Current Liabilities

N. Debt / EBITDA: (Net Financial Debt) / EBITDA

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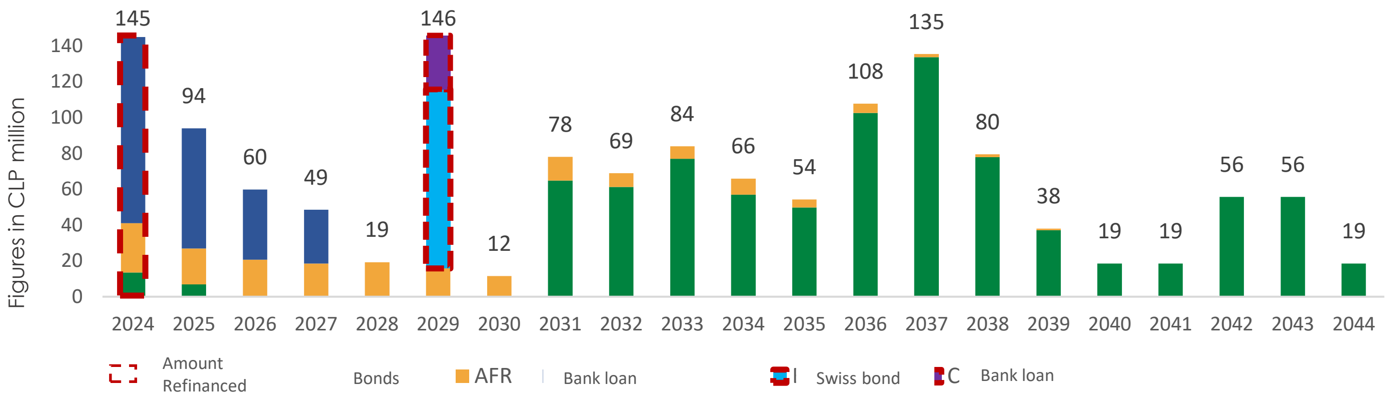
(1) EV/EBITDA according to Bloomberg methodology as of Sep. 23rd, 2024.

International Sustainable Bond issue

Aguas Andinas presents its first opportunity in the Swiss market.



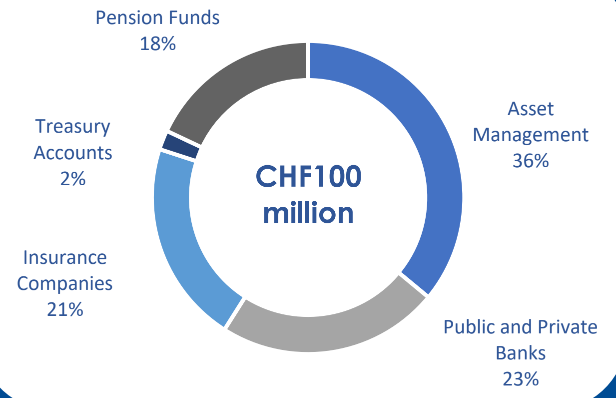
The operation, aiming at refinancing and financing sustainable investment projects, considers a rate of 2.0975% and a term of 5 years with a single amortisation at maturity in 2029.

- Issuance without covenants
- Derived to UF
- Reporting by publication of quarterly FFSS
- Bookrunners: UBS & BNPP

STANDARD & POOR'S

International credit rating of A-

Allocation



Third Chilean company to place a bond in the Swiss market and first Latin American company in 2024.

30 billion CLP bank loan with a sustainable label

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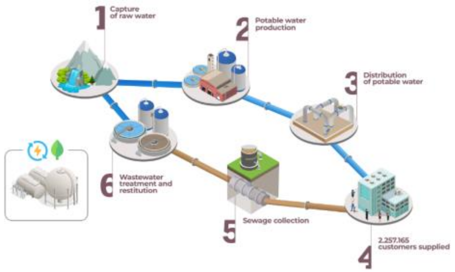
ESG

Strong ESG commitment

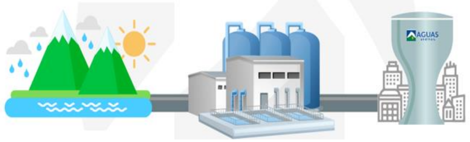
Moody's gives us its highest score to our sustainable debt framework



SQS1

SQS5	SQS4	SQS3	SQS2	SQS1
Weak	Intermediate	Good	Very good	Excellent

Circular Economy



Potable water supply

- 100% drinking water.
- Higher population supplied.
- Savings from raw water catchment to potable water plants.
- **To reach 29% in the medium term** with assets such as network sectorization in district metering areas, smart meters, increased network renovation, among others.

Resilience

- From 4 hours of autonomy in 2011 to 37 hours in 2022.
- with the goal of reaching 48 hours

Wastewater treatment

- Zero waste, energy self-sufficient and carbon neutral.
- 100% of wastewater treatment and return to agricultural and industrial uses.
- In 2018 the Biofactories were awarded by the UN as a new strategy that seeks to prevent the climate change.

Aims to reduce energy intensity by 4% by 2026, with 2021 as the base year.

Groundwater extraction, drinking water lifting plants and the largest wastewater treatment plants. By the end of 2023, energy savings from reduced emissions of 1.8 ktonCO2e will be achieved.

From 267 kton CO2 in 2019 to 159 kton CO2 in 2023.

Economic Value and Sustainability

Aguas Andinas understands the relevance of placing sustainability at the core of its business model.

Financial and ESG ratings of excellence

STANDARD & POOR'S

International rating: A-

ICR Chile — An affiliate of Moody's Investors Service

Fitch Ratings

National rating: AA+

ESG credentials of excellence

Dow Jones Sustainability Indexes

FTSE4Good

ALAS20 — Ganador Chile 2023

Global Listed Infrastructure Organisation

MSCI

GRESB

Instituto de Directores Chile

Corporate ESG Performance — Prime — Rated by ISS ESG

mercoRESPONSABILIDAD ESG — Empresa más responsable

mercoEMPRESAS — Mejor reputación corporativa

Second Part Opinion (SPO)

Moody's Investors Service

SQS5	SQS4	SQS3	SQS2	SQS1
Weak	Intermediate	Good	Very good	Excellent

inrate — Sustainable Investment Solutions

Company grade A-

Economic Value and Sustainability

ESG credential of excellence

Aguas Andinas has been awarded the 2023 ***Board of Directors of the Year Award*** by the Chilean Institute of Directors for its systematic and profound effort to comply with all ESG regulations emanating from CMF Circular 461.

Aguas Andinas was awarded with 1st place in ***"Leading Company in Investor Relations"*** by ALAS 20, an agenda of sustainable leaders, and the 7th place for the categories ***"Leading Company in Sustainability"*** and winning the first place in this last category.

Sustainability Yearbook Member 2022 S&P Global

Evaluated by the Colombian Stock Exchange(BVC)

Member of Dow Jones Sustainability Indices Powered by the S&P Global CSA

Rated by Morningstar Sustainalytics

GLOBAL LISTED INFRASTRUCTURE ORGANISATION

Corporate ESG Performance Prime RATED BY ISS ESG

Green and Social Financing

2018 — BAGUA-AC green and social bond

- 59 millions of USD equiv.
- Maturity: 2025

2019 — Green and social bond BAGUA-AE

- 75 millions of USD equiv.
- Maturity: 2044

2022 — Private bond issued in JPY and AUD

- 50 millions of USD (JPY & AUD)
- Maturity: 2037

2022 — Sustainable link loan – ITAU Bank

- 35 millions of USD equiv.
- Maturity: 2027
- Step-up/down: +/- 5bps annual
- KPI 1: 80% use of Renewable energy as of 2024.
- KPI 2: 0% landfill disposal of biosolids.

2024 — Sustainable loan – BCI

- 31 millions of USD equiv.
- Maturity: 2029

2024 — Sustainable bond – Swiss market

- 110 millions of USD equiv.
- Maturity: 2029

AGUAS andinas

AGUAS ANDINAS

Company Overview

Head of Investor Relations

Denisse Labarca

Investor Relations Team

Erika Sandoval

Javiera Viscaya

Jorge Cuéllar

Contacts

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